

COUNTER SALES ASSOCIATE

Des Plaines, IL

We are looking for an enthusiastic person with outstanding communication skills to join our sales team and give our customers great customer experience. This person must have some basic knowledge of water and sewer supplies along with hardscape materials.

Responsibilities

- Provide information to customers on stock availability, pricing, and delivery options.
- Take orders in the system accurately and in a timely manner for walk-in customers and phone orders.
- Maintain store product levels and pick and consolidate orders.
- Build relationships with our customers and fellow associates.
- Ability to offer customers options on stocking items to help consumers with their needs.

Qualifications

- Basic knowledge of water and sewer materials and hardscape supplies.
- 1-3 years of counter sales experience in wholesale distribution.
- Great customer service and communication skills.
- Capable of working in a fast-paced environment and can adapt to various situations.
- Good computer skills
- Willingness to learn is a must.
- Must be able to work Saturdays 7:00am – 1:00pm
- Multilingual a plus.

Please send resume or employment application found on website to angie@desplainesmaterial.com

MATERIAL HANDLER

Des Plaines, IL

We are looking to add a member to our team to help expedite customers' orders. We offer water and sewer supplies along with hardscape materials. Duties include, but not limited to, operating forklifts to stack, load, and retrieve supplies and materials.

- Basic knowledge of water and sewer materials and hardscape supplies.
- Documenting and maintaining inventory and ensuring production areas are clean and organized.
- Expected to perform other common duties such as lifting, bending, operating small tools, cleaning and maintaining equipment.
- Operate forklift, front loader, drive pickup & small dump truck.
- Filing customer orders / will call tickets.
- Must be able to read, understand, follow directions and instructions.
- Must have a valid driver's license.
- Must be at least 18 years old.
- 2+ years of related experience.
- Prompt attention to detail.
- Be able to work in a fast-paced environment.
- Ability to work outside in all environments.
- Must be able to work on Saturdays 6:30am – 1:30pm.
- Multilingual a plus.
- Please send resume or employment application found on website to angie@desplainesmaterial.com

Outside Sales Representative

Des Plaines Material & Supply, founded in 2004, is a leading supplier of landscaping materials, sewer and water supplies, and on-site concrete in the Chicagoland area. We are a fast-growing company that has grown exponentially throughout the years. We pride ourselves on great customer service and we make our customers' complex projects simple, and successful. We are looking for a self-motivated individual with an entrepreneurial spirit to join our outside sales team. We offer a competitive package with excellent benefits.

The ideal candidate will be responsible but not limited to

- Maintain working relationships with existing clients to ensure that they receive exceptional service and to identify potential new sales.
- Identify prospective new customers, set appointments, make effective qualifying sales calls, and manage sales cycle to close new business in all service categories.
- Regularly meet with customers informing of product line, product specs and to solicit orders.
- Answer customers' questions about products, prices, availability.
- Prepare quotes and negotiate sales.
- Consult with clients after sales to resolve problems and to provide ongoing support.
- Follow industry trends to identify new opportunities for potential sales.
- Recommend market strategies to target specific region, One at a time.

Please fill out the application or email your resume to angie@desplainesmaterial.com

YARD TRAFFIC CONTROL

Des Plaines, IL

We are looking to add a member to our team to help expedite customers' orders by facilitating traffic flow in and of our yard.

- Basic knowledge of water and sewer materials and hardscape supplies.
- Control truck/trailer traffic on property.
- Able to clearly communicate on two-way radio.
- Calm tempered and patient.
- Candidate must be at least 18 years old.
- Able to effectively communicate with customers.
- Able to work in a fast-paced environment.
- Ability to work outside in all environments.
- Multilingual a plus.
- Must be able to work on Saturdays 6:30am – 1:30pm.

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