# "Serving With A Purpose"

# O'Neia Washington



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O'Neia Washington built her personal real estate business and growing brokerage through her mission of serving with a purpose and dedication to her community. She is vested in working alongside her clients to build their legacy through homeownership. With fifteen plus years of real estate experience, professionalism, and most importantly patience, O'Neia takes the time to educate her clients and walk them through the selling and buying process. O'Neia received her Broker's License from the Chicago Association of Realtors and Auction Certification from Repperts School of Auctioneering. Certifications include Certified Residential Specialist (CRS), Accredited Buyers Representation (ABR), Short Sale and Foreclosure Resource (SFR), Certified Probate Real Estate Specialist (CPRES), and Pricing Strategist Advisor (PSA). She's also a member of the Institute for Luxury Home Marketing. O'Neia has lived in the Chicagoland area for more than thirty years, raising her children with her husband. For fun, O'Neia enjoys trying new foods, traveling, and spending time with family especially on game night (watch out, she is the first to admit that she's a bit competitive when it comes to games!)

# Chiedozie Okoroh



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Chiedozie Okoroh has been in real estate as a buyers' agent, investor, and property manager for 15+ years. Being a broker through the highs and lows of the market provides him with a very unique perspective. It has also taught him how to adapt to current conditions and the individual needs of his clients. Understanding the benefits that can come with homeownership, he works alongside clients to make the best, most informed decisions possible for their circumstances. Working with only a small handful of clients at a time, Chiedozie is able to provide maximum availability and flexibility. "We are what we repeatedly do. Excellence, then, is not an act, but a habit." - Aristotle

Chiedozie was born and raised in and around Chicago. He attended Catholic school on the South Side, High School on the West Side, and The University of Illinois. Recently his family has transitioned to the western suburbs to be closer to more family members. He maintains his real estate and public service connections with individuals throughout the city. He describes himself as: Father of two, husband of one, and always on the move. "Service to others is the rent you pay for your room here on earth." - Muhammad Ali

### **Gloria Perry**



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Gloria Perry is OW Auction Group's Client Care Coordinator. She has completed the Chicago Association of Realtors course and brings organizational and interpersonal skills from her customer-focused corporate positions to her role. Her friendly personality, communication skills, problem solving and focused attention help her to provide excellent customer service and keeps everyone within our team on task. She strives to deliver excellent customer service while working towards the success of the brokerage. Her favorite hobbies to relax include organizing, roller skating, and cooking. Gloria is a very creative person and makes customized clothing and merchandise. She's very devoted to her children and the same attention she pays to them, she pays to our clients, focusing on their every need. Gloria has a great sense of humor and can make anyone laugh!

# **Bridgette Pikes**



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Bridgette has been a real estate agent with OW Auction Group since 2016. She primarily works with home buyers and investors looking to resell rehab homes. Bridgette works to provide her clients the best experience possible by building a trusting partnership so they can make the best decision for their family. She does this by listening to her client's concerns, understanding their budget and needs, providing honest feedback, and helping them understand and navigate the buying process.

Bridgette's past experience includes obtaining a culinary degree and **(a degree in Information Technology and has worked in the industry)** as a business analyst for over 20 years. This unique combination of skills allows her to effectively handle many responsibilities and quickly assess opportunities.

Bridgette lived in Chicago for fifteen years before leaving the hustle of the city for quieter South Suburb of Matteson. She loves the close community, conveniences, and smaller class sizes for her son who is **(in)** the district 159 school system. When she is not busy taking her son to his many activities, she volunteers with her church and loves to travel to experience other cultures. Bridgette is also active in her new community as a member of the Chamber of Commerce and the Rotary Club of the Southland. Both organizations work to promote businesses in the area and help make the South Suburbs a better place to live.

# Anthnita Ball



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Anthnita Ball has been an Illinois Real Estate Agent with OW Auction Group for four years. She works with a wide range of clients including buyers, sellers, landlords, renters, and investors. Her mission is to deliver the most professional, responsive, and attentive customer service experience in the industry. She says that her philosophy is simple, "give everyone the same level of service that I would expect to be given." Anthnita delivers this service by listening intently and asking questions to discover her client's needs and wants. She then educates clients making sure each and every step in the process is understood before advancing to the next.

Anthnita received a BS Degree from Michigan State University. She began her professional career as a District Sales Manager in retail before spending more than twenty years in Pharmaceutical Sales where she gained extensive training in consultative selling and effective closing skills. Anthnita also brings to the table more than 15 years of experience in property management and real estate investing. She has obtained Accredited Buyer's Representative(ABR) and Pricing Strategy Advisor(PSA) Designations for real estate business. Her strong communication and negotiation skills along with her personable style and belief in building partnerships lead to consistently and effectively meeting her client's goals. She is patient, trustworthy, realistic, and persistent, when necessary, all the while leaving no stone unturned. Clients describe her as professional, personable, dedicated, helpful, and timely in responding.

Having lived in the South Suburbs of Chicago for the past several years, Anthnita is actively involved in local council meetings and community events. She is an avid movie watcher,

### **Dwight Gates**



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Dwight Gates has over 15+ years of experience in the Real Estate industry and has been a Managing Broker for 10+ years, exclusively with OW Auction Group. He primarily works with buyers, leaving no stone unturned until they find the ideal home for their lifestyle. He educates and guides his clients through the buying & renting process from the initial client consultation to the closing. He treats his client's money as if it was his own to invest and sees it as his mission to only encourage purchases, he would make himself.

Dwight honed much of his customer service skills from his professional career in sales. From his first job selling magazines to consumer products for Nabisco Biscuit Company and then a successful career in pharmaceutical sales, he learned patience and how to listen and focus on the needs of the customer. He's lived in the areas enveloping the Chicago area, in particular (Bronzeville, Near North South Loop, West Loop and Hyde Park for over 26 years and loves to find clients homes in these neighborhoods he knows the best. He currently gives back as a board member of Freshman Beginnings a non-profit that supplies college students with dorm essentials as they head to college. He is a member of several associations including, the National Association of Realtors, Illinois Association of Realtors & Mainstreet Association of Realtors. When not working, he prefers to be a homebody watching movies or binging a great television series.

### Hollie Abernathy

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Hollie Abernathy:

For Hollie Abernathy, "Serving with a Purpose" is more than just a tag line. With more than five years of real estate experience, he is always willing to listen and understand what his clients hope to accomplish. He then works hard to fulfill their dreams. Hollie believes that understanding his client's needs is paramount and then facilitates the process by walking them through the steps and guiding his clients to make informed decisions.

Hollie has a degree from Chicago State University in Business Management and Human Resources. Before becoming an agent, Hollie spent most of his twenty working years in management and corporate training. During this time, he learned that the details are important, and managing the process for successful outcomes is even more important. He brings this experience to his management of the home selling or purchasing process. Hollie has also facilitated leasing, listed, and co-listed properties, and has experience with new construction.

Chicago is Hollie's hometown and where he was born. He has watched it grow and has been an involved Chicagoan, especially when it comes to promoting diversity. This includes his work with the Bud Billiken Parade on the South Side and with the Chicago Pride Parade on the North Side. Hollie learned to love jazz music from his dad and enjoys the rich jazz history and venues Chicago has to offer. He also appreciates a nice glass of wine and a great cigar.

### Lauren Church



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Lauren Church brings over 12 years of real estate experience. Lauren thinks of home buying as a beautiful stage in her client's life. She wants to ensure that each client has the best experience possible. To her, this means that the process from beginning to end is seamless, as stress-free as possible, and enjoyable. She accomplishes this by combining her real estate skills with listening to her client's needs.

Lauren's work in senior housing, targeted affordable housing, conventional multifamily, and commercial real estate provides her with a wide range of property knowledge. Lauren also worked for companies such as Freddie Mac conducting underwriting, asset management, and asset resolutions including underwriting more than \$4 billion in complex transactions. This experience gives her a deep understanding of the entire loan process and the ability to successfully manage real estate transactions.

As an adventure seeker, Lauren lived aboard for more than seven years in England, Italy, and Hungary. She was a competitive dancer growing up, continues to be an avid traveler, and has called Chicago home for the past six years.

# Sandra Brewster



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Sandra Brewster is excited about expanding her real estate career from Project Coordinator to Real Estate Broker. She was a property management coordinator since 2016 and has experience with flipping properties. For her real estate clients, she strives to keep them updated and informed throughout the process. Sandra believes that follow-through is critical and she pays attention to even the smallest detail.

Sandra's past work experience in the medical field required patience, attention to detail, and follow-up on issues. She brings these skills to her real estate clients and transactions as well. Her clients appreciate her kindness, listening skills, and concern. Sandra sees these attributes as important to providing positive client interactions. Sandra believes her work ethic and commitment is reflected in Michelle Obama's quote, "Your success will be determined by your own confidence and fortitude."

Born and raised in Chicago, Sandra now lives in the South suburbs. She is actively involved within the community, an active member of her church and volunteers as a greeter. For fun, Sandra loves bike riding, hiking, sewing, and making people laugh.